

ASIA'S CREATIVE MEETINGS MAGAZINE

# M!X

DECEMBER 2019/JANUARY 2020



## AGENDA

LEVERAGING LOGISTICS  
HELMSBRISCOE'S CECILIA TEE  
CATALYST IN NEW ZEALAND

## EXPLORE

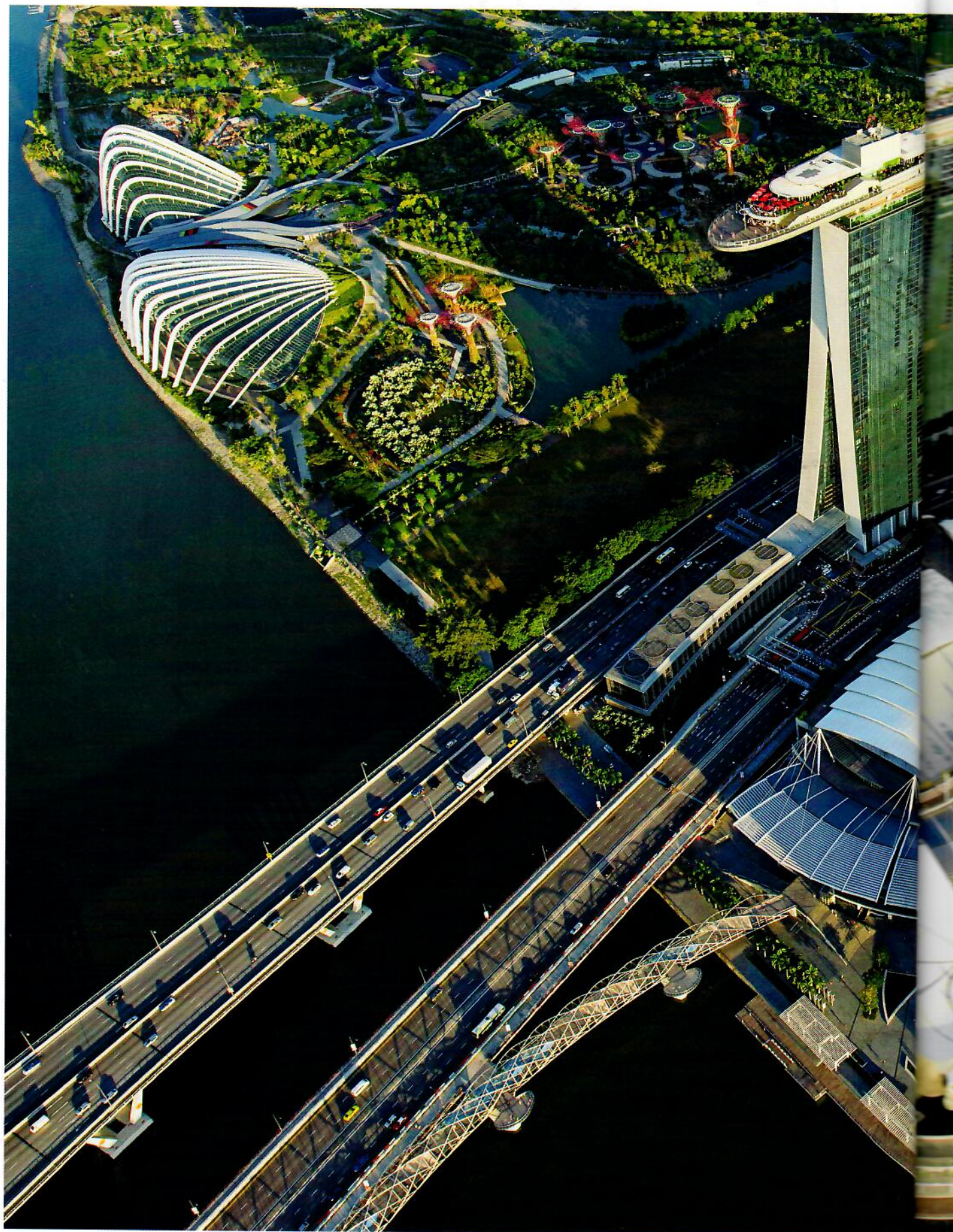
PERTH  
SEOUL  
SINGAPORE  
KAOHSIUNG



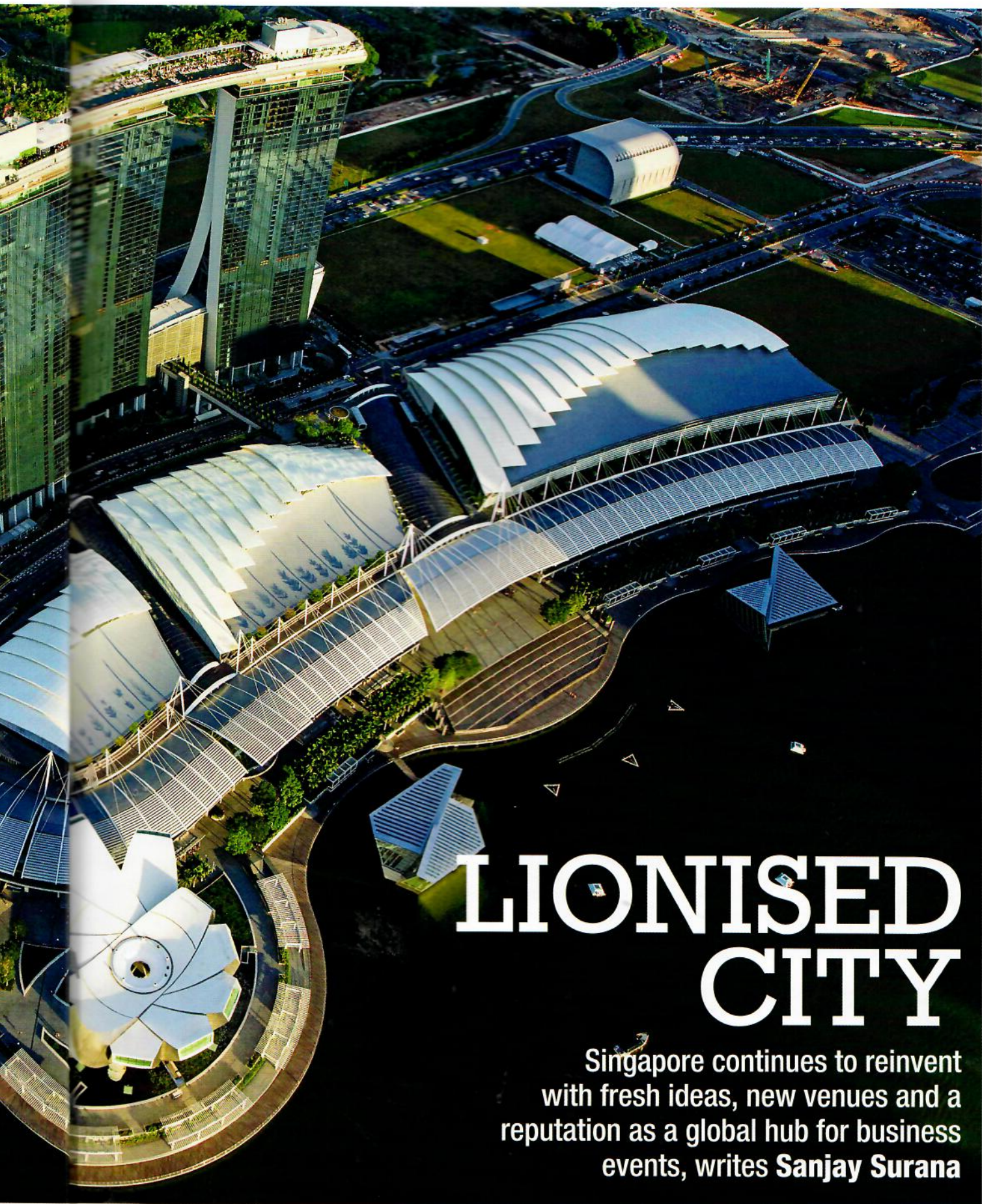
# KOREAN INCENTIVE MAKES GREATER BAY HISTORY

Disney works its magic as 750 qualifiers cross  
new bridge for Macau-Hong Kong event









# LIONISED CITY

Singapore continues to reinvent with fresh ideas, new venues and a reputation as a global hub for business events, writes **Sanjay Surana**





**A** FINELY honed, efficient, globally connected business events destination, Singapore has long drawn groups for its safety, outstanding infrastructure, and ease of business. There is also an endless promise of renewal, with new ideas, venues and attractions.

This *modus operandi* has helped the Lion City handsomely grow MICE arrivals – in 2018 Singapore welcomed 2.9 million BTMICE visitors, an increase of 12.1 per cent compared with 2017 – and snap up accolades like topping Cvent's Top 25 Meetings Destinations in Asia in 2019 for the fourth year in a row.

Additionally, the city's strong presence of regional headquarters for professional services and tech industries has helped it capture some big contracts. These include the 18th Asia Pacific Life Insurance Congress 2021, the SAP Field Kick-Off Meeting 2020 and 2021, and the first ever satellite event for Cologne-based Gamescom, taking place in Singapore in October 2020.

### BOLD SACEOS

The Singapore Association of Convention & Exhibition Organisers & Suppliers (Saceos), a body that works closely with the tourism board, has embarked on some bold initiatives in 2019, starting with Aloysius Arlando, the CEO of SingEx Holdings, taking over the reins as president in January.

The annual Asia Meets Business platform, now in its fifth year, is the association's signature get-together for buyer and sellers such as convention bureaus, DMCs, hotels, resorts, and events-solution providers. This year Saceos refreshed the event's design, updated familiarisation tours (one group did a high-ropes course), and made the meeting sessions more varied, with options like morning walks and evening cocktails.

In July, Saceos and Alibaba Cloud concluded an agreement to coordinate on training and collaboration for artificial intelligence, big data, and cloud technologies as the city continues to maintain its status as a top Asian MICE destination. The association also launched an educational initiative on physical and cyber security with exhibition organiser association UFI, with modules aimed at raising standards and skills in the industry.

### JEWEL @CHANGI

The most high-profile opening of 2019 was Jewel, a glass-aluminium-steel complex at Changi Airport that cost S\$1.7 billion (about US\$1.2 billion) and has restaurants, bars, shops, a cinema, full supermarket, hotel and the world's tallest indoor waterfall.

Jewel is also home to three event spaces: the Atrium, which has been used by auto brands and credit card companies; an area within Changi Experience Studio suitable for corporate training, functions and workshops, and Cloud9 Piazza that ►

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**Tours can be delivered in a very exclusive way, such as private home dining or by involving guests in much more public venues where they mingle with locals**

**Jane Goh**  
**Xperience**





#### LEON'S SHARE

Clockwise from  
left: Jewel@  
Changi; Jewel's  
indoor waterfall;  
a meeting room  
at Village Hotel,  
Sentosa; Resorts  
World Sentosa

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It isn't actually a hotel, not in the traditional sense. What guests will get is the same kind of welcome you might receive in a five-star hotel, an extremely personalised experience. You set the agenda, we arrange every chair and table, the food and beverages, and any activities

Ian Wu  
Huone

#### MEET IN STYLE

Clockwise from top: A Huone Warehouse room; Raffles' Grand Lobby; Huone's Ian Wu and Evon Blomstedt



◀ can hold up to 500 attendees. With the opening of a Yotelair at Jewel, there are now 900 rooms in the transit areas of Changi's terminals.

#### JURONG & ORCHARD

On the west of the island, the Jurong Lake District will witness a large development to be completed by 2026, planned to be the biggest mixed-use business district outside the city centre, with attractions, hotels and meetings and event facilities.

The 2.4km stretch of Orchard Road, one of the city's iconic thoroughfares, will get a new lease of life following government plans to green parts of it, make sections car-free, and add arts and cultural offerings while also enhancing services on side streets. Among the changes will be the transformation of a car park on Grange Road into a dynamic 4,500 sqm event space (it has already held pop-up markets and a car

road show during a trial period) in the heart of the shopping district.

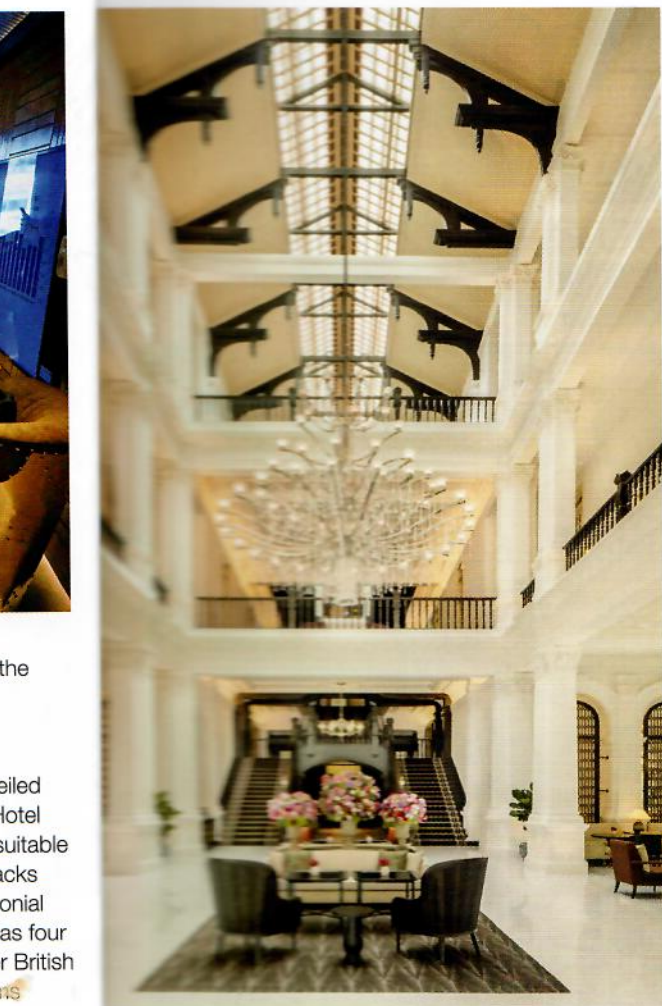
#### SENTOSA

Over on Sentosa, Far East Hospitality has unveiled a trio of hotels set next to each other. Village Hotel and Outpost Hotel are both open, the former suitable for families, the latter only for adults. The Barracks is due to debut on December 1, housed in colonial buildings. The properties share facilities, such as four thematic pools and the events centre, a former British artillery barracks that today has meetings rooms and a ballroom that can hold up to 280 participants theatre-style.

Far East will also open Clan Hotel in the second quarter of 2020 by the business district. The modern 324-room property will be driven by experiential travel, offering customised in-room dining,







personalised precinct tours, photo walks, alleyway barber and shoe-shining services among lures that capture the neighbourhood's charm.

## RAFFLES REFRESHED

After shuttering for almost two years, Raffles Hotel reopened in September with updated rooms, gleaming interiors, and upgraded meetings facilities. Sister Accor property Fairmont Singapore, adjoining Raffles Convention Centre, is also entering a new era after an 18-month transformation of 403 rooms in its south tower.

A new 338-room resort to open in 2023 in Mandai, in the north of the island near Singapore Zoo, will see buildings integrated into the surrounding nature. The Banyan Tree-branded property will feature function spaces and facilities for meetings and events, while specially curated activities will promote environmental awareness.

The city's two integrated resorts – Resorts World Sentosa and Marina Bay Sands – announced S\$9 billion of new infrastructure and attractions that will include a fourth tower at Marina Bay Sands, new hotels at Resorts World, a 15,000-seat entertainment arena and new areas at Universal Studios Singapore, and more dedicated spaces for conference and event groups. ●

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## INSPIRING EXPERIENCES

For all the great hardware and developments, the business events realm here is shaped as much by experiences and people. At Xperience Singapore, a DMC in the Lion City, Xperience director Jane Goh (above) sees a growth in the number of visitors asking for authentic experiences.

"It is a trend not just in Singapore, but everywhere," says Goh. "When we are asked for 'authentic experiences', it is important to understand from the client what their perception of authentic experiences are. Are they traditional, cultural, dining? Do they want to understand how Singaporeans live and interact or how it has developed to be the amazing blend of cultures, modernity and tradition it is today. Often there is a gulf between the clients perception and the reality."

Among the tours the DMC offers are understanding the development of Singapore's housing policy, enjoying hawker food at Lau Pa Sat or Newton Food Centre, and learning the finer points of Teochew Chinese opera.

"The tours can be delivered in a very exclusive way, such as private home dining or by involving guests in much more public venues where they mingle with locals and are often surprised by the similarities that bind us rather than the differences that separate us. The growth in authentic experiences comes down, as always, to understanding what our guests are looking for and educating and guiding them to the many areas and levels on which those experiences can be delivered."

This year Singapore Tourism Board rolled out its Incentives & Rewards (INSPIRE) to visitors from all over the globe (it was previously targeted at corporate groups from Southeast Asia and specific regions). In partnership with 29 Singapore businesses, INSPIRE offers more than 60 complimentary experiences for qualified MICE groups visiting Singapore, such as creating their own bespoke cocktail using herbs and spices found in the Unesco World Heritage site Botanic Gardens.

The Huone meetings and events venue near Singapore River likens itself to a hotel without rooms (it has 11 boutique meeting rooms in various themes and sizes).

"It isn't actually a hotel, not in the traditional sense," CEO Ian Wu says. "What guests will get is the same kind of welcome you might receive in a five-star hotel, an extremely personalised experience. You set the agenda, we arrange every chair and table, the food and beverages, and any activities."

"All is done deliberately so the room and our service match the people attending and the purpose of the meeting"

The venue, whose name means room in Finnish, offers a fresh, fun take on meetings, with novel spaces like the Sandbox, Runway, and Igloo.